

WAKA AMA NEW ZEALAND ANNUAL REPORT 2019



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Nga Kaihoe o Aotearoa (Waka Ama New Zealand) Inc
Akarana Marine Sports Centre, 10 Tamaki Drive, Auckland
www.wakaama.co.nz

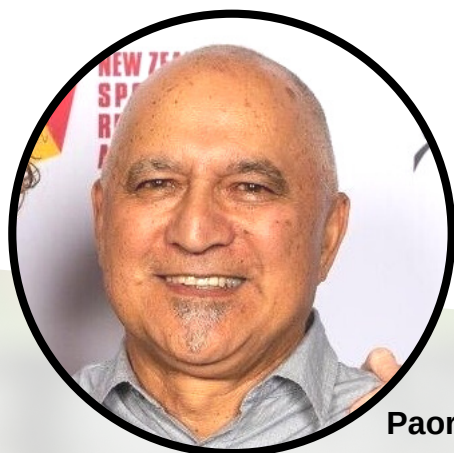


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WAKA AMA NZ BOARD



Paora Howe



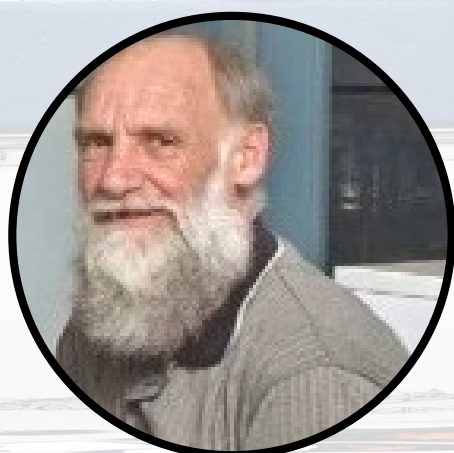
Zalene Douglas



Tim Marshall



Ngaire Pehi



Laurie Durand



Moana-Lee Raihania



Scott Linklater



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WAKA AMA NZ STAFF



Lara Collins



Amiria Mita



Debbie Sellar

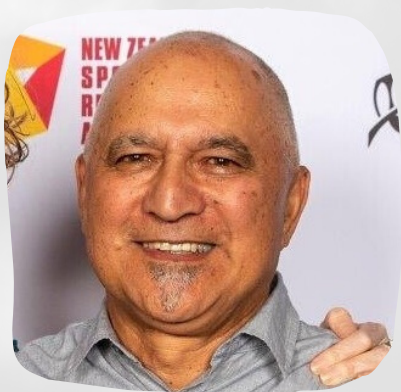


Michelle Mclean



wakaama

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BOARD CHAIR REPORT

E ngā mana, e ngā reo, e ngā hau e wha – koutou e kawe ana i te mana o waka ama – tēnā ra koutou katoa

Board Matters

Our Mission Statement is: 'To lead the development, practice and promotion of the sport and culture of Waka Ama'.

In this report I hope to spell out a little more the work of the Waka Ama board. I was amused by a comment made by one of our board members that she never knew who I was until she came on the board. That's probably not a bad thing. I like low key. But it also made me think about whether or not our WANZ community actually know what the board does. If that's you, I hope the following provides some useful insights about the work of the WANZ board.

Learning Governance

From a board perspective, one of the most important things I think we did as a board in 2019 was to all undertake Sport NZ's 101 on-line governance course. It is a high-quality, interactive, online training that is free to Directors in the not-for-profit sector, and covers the key principles of not-for-profit governance. This series of interactive modules will take participants through the key elements of good governance. If you rush it, it will take about three hours to go through each module – about half an hour for each. The focus points include the importance of a board:

- Having clarity of purpose – knowing what your role is and what you should be doing.
- Setting outcomes that align strategic intent with core business.

- Acting as a genuine governor – acting as a layer of ownership rather than a layer of management. In other words, being clear that your role is to govern not run the organisation. We are guided by the CE, but at the same time can provide guidance when it is needed. Striking that balance means that there has to be a respectful relationship between the board, the CE and her team, and the members of the clubs and regions around the country.
- Being accountable for the use of time and money – vitally important in a not-for-profit organisation; being able to oversee and comment on the wise use of resources is critical for the success of the organisation.

The 101 modules themselves cover: the fundamentals of governance; the role of a director; the board's strategic role; recruiting and inducting board members; how to prepare for and participate in a board meeting; board accountability and ethics; and the tools you need to do things better.

Finally, I am hoping two things will come of this initial 101 training: one, that the incoming board will rise to the challenge of undertaking Sport NZ's Governance Mark for Sport and Recreation. This is about the board agreeing to be part of a much more detailed governance training regime. The acquisition of the Governance Mark requires an accredited Sport NZ assessor who will initially work with the board on their governance assessment tool, examining a range of governance documents, and helping develop board members so that the Waka Ama community feels and KNOWS they are particularly well governed. Second, I would like to see all the regions develop boards that are separate from their regional operational arms. I am a firm believer that this would further strengthen the sport throughout the country. I know that it is difficult to find the right governance people in each region, but that is the beauty of the challenge ahead for our regional bodies. It is not an impossible task.

Helping the Board Develop the Next Strategic Plan 2021-2025

I would also like everyone to think about what they really want from the sport. What is your personal vision for the sport? What about your club? What about your region? As we move into the strategic planning stage for the next 4-5 years, your opinions will count. The board needs to be able to consider a broad range of ideas and views as it moves into the strategic planning stage. Please help them by expressing your opinions whenever and wherever you can.

Managing the Money

The board has a number of sub-committees, including the Finance Committee. The CE works with the committee to prepare and manage budget matters, which the board must approve at board meetings. CE Lara Collins has always made this a relatively easy process for the board. The annual audit process reflects confidence in the management of Waka Ama's finances. It may be that the next board will add the 'risk' element, which we look at at board meetings, to the Finance Committee's work. Risk, risk mitigation and finance go together.

Board Meetings

The board meetings take place about four times a year and are usually a day long each. We meet for breakfast and after that we work our way through the day's Agenda, which has been prepared a week or so before by the CE and initially checked and discussed by the board chair. There are always different matters to discuss in depth. Here are examples from different agenda items over the last year:

- The growth of para paddling
- Gender and diversity policies
- Strategic planning for beyond 2020 – who will lead the facilitation of the planning process? Why?
- Funding applications and new sponsors
- Live streaming of events
- Waka Ama's being part of a new sport 'collective'
- Organising national events
- Organising International teams to go to international events
- Board succession matters
- Te Tohu Whakarewa recipients
- Audit and financial matters

Hopefully these few examples give you a good idea of the 'spread' and depth of discussions that we have to make decisions from. Always, behind the board's thinking, is the question 'What can we do better for the future of the sport?' The detail of these agenda items is prepared by Lara and her team, who provide us with the information we need to make good decisions. That is one of the reasons why we had no hesitation as a board in nominating Lara for a 'Women of Influence' Award.

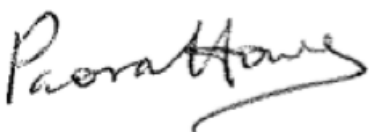
We nominated her in two categories and she was selected for one of them – international influence. That she made the finals is a testament to her ability, and also reflects the fine support that her operational team of Amiria, Deb and Michelle provide. As a board we have a lot of well-founded confidence in the operations team's thinking and actions.

New Horizons for Waka Ama

In last year's report I mentioned how well as a nation we had performed in Tahiti, ostensibly still the best performing of all waka ama (va'a) nations. They are to paddling what NZ/Aotearoa is to rugby. For us to succeed there or anywhere we have to be at our very best. The same is true of the second long distance international competition held this year in Mooloolaba. We did well. But both events also taught us (New Zealand, not just the board) a number of lessons about the team selections process, about preparation, about coaching and many other elements of competition. So my last comment is to do with the importance of planning. As CE Lara has often said to me as board chair over the years, nothing much happens if you don't plan. If we are to stay at and improve on our standing on the international stage, we have to plan for it. By we I mean the board, the operational team, and you the paddlers and administrators that make up our waka ama whānau. While Lara and the team and the board will lead that process, we need your input. The board must continue to provide the right kind of support to help with the planning, to make good decisions based on sound data, and to work hard to get the future planning right. One thing I am sure of in this my last board report, is that we have the personnel on the new board going forward to seek new horizons and to plan for further success.

To you all – paddlers, administrators, kaimahi alike - all the best for a happy waka ama 2020 and beyond. It's been another great year.

Mauri ora



Paora Howe,

Chair NKOA (WANZ) Board 2011-2019



CHIEF EXECUTIVE REPORT

Tena koutou katoa, te whānau waka ama o Aotearoa

2018/2019 has been another busy and successful year for our sport and the organisation of Waka Ama New Zealand as we continue to work towards and achieve our Visions, strategic goals and our strategic plan.

Thanks to Paora Howe for his continued leadership as Board Chair and to all our Board Members: Tim Marshall (Deputy Chair), Moana-Lee Raihania, Laurie Durand and Scott Linklater, Ngaire Pehi and Zalene Douglas.

Special thanks to our amazing team at the Waka Ama NZ office; Debbie, Amiria and Michelle. No job is too big or too small and everyone goes above and beyond to make sure that our little sport is the best it can be.

Over the past 7 years from 2012 our affiliated membership has increased by a staggering 103%. We finish the year with 5573 affiliated members. 371 more paddlers than the year before. 51% of our membership are under 19 years of age.

This growth has not happened by chance and is a direct reflection of strategic planning implementation and work, not only being done at the national office, but also by all the regions and clubs throughout the country. Financially, we again attained a small budgeted surplus and are working towards building our financial reserves so that we are strong for future generations to come. Like most small sports in New Zealand we must work hard to monitor budgets and attain funding and sponsorship to ensure our operations are sustainable. Special thanks to Debbie Sellar who does a fantastic job with our funding applications.

As we enter a new decade of Waka Ama, I would like to take this time to especially thank Paora Howe (Chair) and Tim Marshall (Deputy Chair). Both of these men will finish their terms on our Board this week. They have dedicated 8 years as Board Members of Waka Ama NZ under the new board structure that we formed in 2011. They have passionately and selflessly given of their time and their skills over the last eight years and have contributed considerably to the organisation we have today.

Paora and Tim, since your time on the Board commenced in 2011, the sport of Waka Ama has flourished. We have established an office with professional management; we have more than doubled our membership; we have competed in 6 World Championships; we have won world championships; we have increased the number of clubs in Aotearoa (by 21); we have increased the number of schools taking part in our secondary school nationals to over 120; we have attracted corporate sponsorship, and increased government recognition; we have documented our sport's history, and provided a cultural context for everything we are about, we have established Te Tohu Whakarewa o Nga Kaihoe o Aotearoa, honouring people who have given so much to Waka Ama; We have put in place policies and procedures that will serve our sport for decades to come; we have implemented a sanctioning policy for events and streamlined our IT systems; we have grown Sprint Nationals, Long Distance Nationals, Secondary School Nationals & Takapuna Beach Cup; we have won awards and we are the envy of many other sports in Aotearoa. We have come a long way and done a lot, so much so, that its hard to imagine where our Waka Ama world would be without all of those things having been successfully undertaken.

As Board Chair, Paora, you have led Waka Ama New Zealand's governance with integrity and consistency, upholding the values that we represent. You have supported me as CEO in every way possible while at the same time ensuring that governance never interfered with the operations of the organisation. You have written policy and proof read a couple of my documents. You have done so much more than many people will ever know and through it all, have kept paddling and enjoying the 'why' we do what we do.

Tim, as Deputy Chair, you have often been a quiet consistent voice of wisdom and reason over the last 8 years, stepping in to many roles and doing what ever is needed to get 'whatever' it is done. Your support has been unwavering.

You will both be missed for your reliable and consistent leadership, but Waka Ama is fortunate to have had you both involved, you are certainly leaving the organisation in a better shape than when you started and that is all that anyone can ask.

Thank you both for your contribution to our sport.

We look forward to all that 2020 and the new decade of Waka Ama brings and I am excited to see it unfold.

The following pages are just some of the highlights from the 2018/2019 year:



Ngā Mihi Nui

Lara Collins

Chief Executive

Waka Ama New Zealand



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TE WĀNANGA O AOTEAROA WAKA AMA SPRINT NATIONALS 2019

5yrs

YOUNGEST
PADDLER

3588

TOTAL
PADDLERS

83yrs

OLDEST
PADDLER

2316

PADDLERS
AGED 5 TO
19 yrs

1879

NUMBER OF
FEMALE
PADDLERS

1374

PADDLERS UNDER
THE AGE OF 13

61

NUMBER OF
CLUBS

5000+

EVENT
PHOTOS

10,000+

SPECTATORS

1709

NUMBER OF
MALE PADDLERS



The 30th Annual Waka Ama Sprint Nationals was an overwhelming success, not only did we have record numbers of participants, but we were able to celebrate the 30th edition of our pinnacle event which began in 1990. A huge milestone for our sport.

We were able acknowledge 5 of our members who have attended all 30 Waka Ama Nationals; Matahi Brightwell, Raipoia Brightwell, Louise Henderson, Hoturoa Kerr and Corrina Gage. They were joined by Pili and Nese Muaulu who have been involved in Waka Ama since it started in Aotearoa. Pili was an inaugural recipient of our Tohu Whakarewa Tangata.

The logo for the event was design by Paul Marshall-Slade and was the original design used for the 1990 World Sprints held in Orakei. We sadly lost Paul in 2018 so it was a great way to honour his great contribution to waka ama.

Sprint Nationals
2019





2019 SECONDARY SCHOOL NATIONALS

The 2019 Secondary School Nationals saw an increase in the number of Secondary schools with 125 taking part. The event continues to grow every year and this year we had 1977 students take part in 206 races across 4 days at Tikitapu (Blue Lake) Rotorua.

The feedback from the event is overwhelmingly positive with over 97% of schools saying the event was excellent! A highlight on our calendar, we look forward to working with Rob Waddell and Sky Sport Next to Live Stream the 2020 Secondary School Nationals.

Thank you to Laurie, Kelley and the team at Te Waiariki Porea Trust for the awesome mahi you do to help make the event a success. We love working with you!



2019 LONG DISTANCE NATIONALS

The 2019 Ports of Auckland Long Distance Nationals were hosted by AROCA and held at the new Akarana Marine Sports Centre at Okahu Bay. 1020 Paddlers took part in what was our biggest Long Distance Nationals to date. The Auckland Harbour provided for some excellent racing conditions for the 58 clubs that took part.

Thank you to the AROCA Board and the AROCA Clubs for hosting a successful 2019 Long Distance Nationals.

The 2020 Long Distance Nationals will take place in April in Waitohi - Picton, What a stunning location to paddle! The first time the event has been in the South Island since 2014.



2019 TAKAPUNA BEACH CUP

Takapuna Beach Cup is New Zealand's largest international distance race and in 2019 the 13th Edition of the event saw 1300 paddlers compete across the three day event. This included international teams from: Australia, Tahiti, Hawaii, Australia, and other pacific islands. The feedback from the event was overwhelmingly positive and many crews are already coming back for 2020. We have already received entries from Tahiti, Australia, Hawaii and New York, including the World Distance Champion Australian Women vying take out the 42km Open Womens title. 2020 will also be the first year of full live streaming of the Saturday races, allowing spectators from all countries to be involved in the event.



WAKA AMA WATER SAFETY

Waka Ama New Zealand, in association with Water Safety New Zealand, places a strong emphasis on our waka ama whānau being safe in and around the water. In 2019 we rolled out two awesome resources to educate our waka ama whānau:

1. **Waka Ama Water Safety Basic Booklet** - The purpose of this booklet is to educate our waka ama whānau in six key areas of water safety in relation to waka ama. You can find a copy of the booklet on our website.
2. **Flip and Float Instructional Video** - The purpose of this video is to provide our clubs, paddlers and community with an online resource that educates our waka ama whānau in the area of water safety.



2019 NEW ZEALAND SPORT & RECREATION AWARDS



Waka Ama New Zealand was honoured to be named the overall winner and receive the Event Excellence Award at the 2019 New Zealand Sport and Recreation Awards. This award was for our 2018 Te Wānanga o Aotearoa Waka Ama Sprint Nationals. This award recognises and celebrates the best practice event planning and delivery in the sport and recreation sector

There are so many people who do the mahi behind the scenes to make this event the success:

- Our event naming sponsor Te Wānanga o Aotearoa, a big mihi to Te Ururoa and his team for their continued support.
- To our wonderful Waka Ama NZ Board who not only govern but get involved in this event as volunteers and paddlers.
- To our Waka Ama NZ Team and the 150 plus volunteers who passionately love this event and give their time and aroha to make it special.
- And most importantly thanks to our clubs and membership who we call our waka ama whānau.

Ngā mihi maioha ki a koutou katoa - You are the reason this event exists and the reason we all strive to make it a success!



2019 IVF VA'A WORLD DISTANCE CHAMPIONSHIPS

All our teams showed lots of heart, battling it out on the Mooloolaba waters. We must pay a special mention to our J19 Women V6 and Master 70 Women V6 who were all class in their respective categories – securing our two Aotearoa New Zealand Gold Medals.

A huge thank you to our Elite Coaches – Corrina, Myk, and Richard – for all your hours of dedication, knowledge, and coaching. We would also like to thank the managers of these teams Yvonne, Ian, and Jo for all your time and manaaki of these teams throughout the campaign.

A huge mihi to our Elite Women, Men and Para teams for dedicating yourselves to our campaign. Safe to say the results speak volumes and we are extremely proud of your efforts. A mention must be made of all our age division teams who represented Aotearoa well on and off the water from the J19s to the Master 70's. Thank you for wearing the silver fern with pride and for all your hard work leading up to the event.

Thank you to all your team managers, clubs, whānau, and friends who supported this campaign.

A big mihi to Tai Paddles for once again supporting our crews!

Bring on Hawaii 2020!!!



Aotearoa NZ Medal Tally



Aotearoa J19 Women V6
Aotearoa Master 70 Women V6



Aotearoa Master 40 Men V6
Aotearoa Master 40 Women V6
Liz Tane Master 60 Women V1
Bunny Palmer Master 60 Men V1
Sherry Carne Master 70 Women V1
Tupu King Open Men V1
Aotearoa Open Women V6
Aotearoa Para Mixed V6



Kyra Mita J19 Women V1
Nicky Kingi Master 40 Women V1
Yvonne Rogers Master 50 Women V1
Aotearoa Master 60 Men V6
Aotearoa Master 60 Women V6
Aotearoa Open Men V6
Marianna Hodges Open Women V1
George Tamaaru Para Men (VL3) V1



WEBSITE AND SOCIAL MEDIA



26,192 Followers
compared to...



2905 Followers

All Blacks = 4.7mil
New Zealand Netball = 68k
NZ Rugby League = 65.6k
Basketball NZ = 25.6k
Softball NZ = 21.1k
Water Safety NZ = 16.6k
Surfing NZ = 18.2k
Sport New Zealand = 12.9k
Rowing New Zealand = 7k

WEBSITE ANALYTICS

● Pageviews

20,000

10,000

December 2018

February 2019

April 2019

June 2019

August 2019

Users

95,675

New Users

91,027

Sessions

338,722

Number of Sessions per User

3.54

Pageviews

1,623,281

Pages / Session

4.79

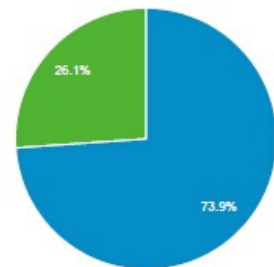
Avg. Session Duration

00:03:02

Bounce Rate

44.41%

■ New Visitor ■ Returning Visitor



Country

Users % Users

1.	New Zealand	78,609	81.70%
2.	United States	5,536	5.75%
3.	Australia	4,788	4.98%
4.	Canada	953	0.99%
5.	French Polynesia	601	0.62%
6.	China	473	0.49%
7.	Singapore	429	0.45%
8.	Brazil	421	0.44%
9.	United Kingdom	398	0.41%
10.	Nigeria	307	0.32%

NGĀ KAIHOE O AOTEAROA (WAKA AMA NZ)

TATAURANGA - STATISTICS 2019

5573

MEMBERS

6

REGIONS

86

CLUBS

125

SCHOOLS

1976

STUDENTS

FOUR KEY VALUES



WHANAUNGATANGA HAUORA

MANAAKITANGA TŪ TĀNGATA

1

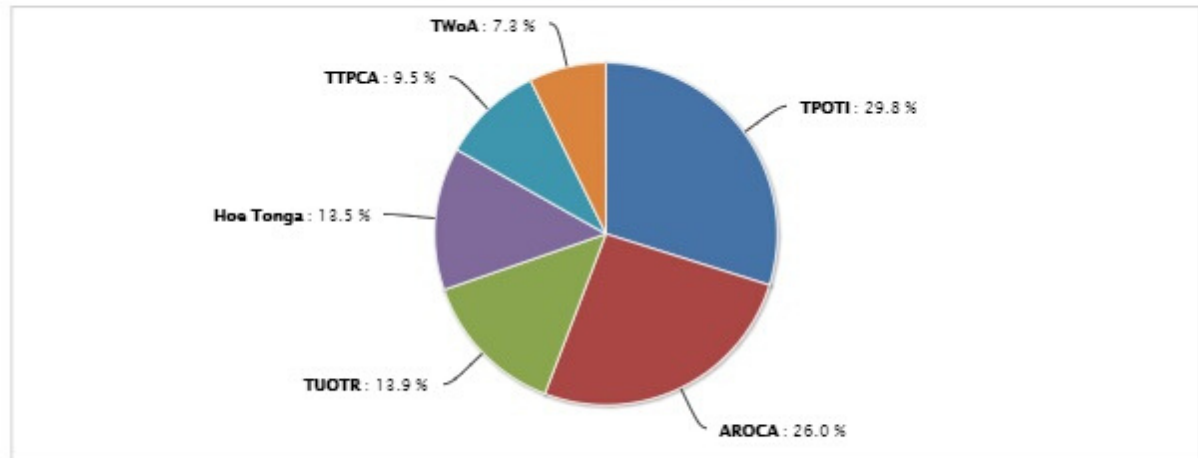
MISSION

TO LEAD THE DEVELOPMENT,
PRACTICE AND PROMOTION OF THE
SPORT AND CULTURE OF WAKA AMA.

Statistics 2019

Region	Members	Pct
Te Puku O Te Ika	1663	29.8%
Auckland Region Outrigger Canoe Assn	1447	26.0%
Te Uranga O Te Ra	775	13.9%
Hoe Tonga Pacifica Waka Ama Association	751	13.5%
Tai Tokerau Polynesian Canoe Association	531	9.5%
Te Waka o Aoraki	406	7.3%
Total	5573	

Affiliated Members per Region



Highcharts.com

Age Division	Male	Female
Midget	378	382
Int	422	439
J16	380	491
J19	209	250
O23	77	74
Open	263	366
Master	356	444
Snr Master	305	360
Gld Master	152	149
M70	38	34
Unclassified	2	2
Total	2582	2991

Affiliated Members by Division



PARTNERSHIPS

Thank you to Te Wānanga o Aotearoa for their support of our major events over the past 4 years. We are very pleased to have your support for the next year as naming sponsor of the 2020 and 2021 Te Wānanga o Aotearoa Sprint Nationals. Our 2 organisations share many synergies and our commonality is highlighted by our shared values. We look forward to working together to fulfil the potential of our partnership.



Thank you to Sport New Zealand for their investment in Waka Ama New Zealand through Community Sport. We are working hard to deliver on our partnership outcomes and in doing so will help to contribute towards Aotearoa's wellbeing through organised sport.



Thank you to the funders and Gaming Trusts who support not only our national organisation but many of our clubs and regions too. This year we have had funding and support from the following generous sponsors:



A FINAL WORD OF REFLECTION FROM PAORA HOWE...

‘Ko te waka ama tōku māpihi maurea’

I raro i te kapua humārie, tēnei te mihi atu ki ngā mema o te poari o Ngā kaihoe o Aotearoa. Ki a koutou ngā mema o nehera, tae noa ki a koutou ngā kanohi hou. Tēnei te mihi nui mo o koutou mohiotanga, o koutou manaaki ki ahau, to koutou apa, kua whakatapiri ai o koutou taonga ki taku nei kete. No reira, tēnā koutou, tēnā koutou, tēnā ra koutou katoa. Thank you my board colleagues past and present.

Just a few months after I moved from Wellington to live in the Bay of Plenty, I heard that someone from Hoe Tonga had nominated me to be on the first Ngā Kaihoe o Aotearoa/Waka Ama NZ board. I was surprised but pleased to be honoured in that way by my former waka ama colleagues. I didn't really know what to expect, so there were a few nerves there too. All I knew was that I was passionate about contributing to the sport that even then had given me so much joy. And to be honest, although I had been on a number of boards before, I didn't really appreciate what good governance really looked like until I received specialist training (thank you Jane all these years later).

Eight years on, as I come to the end of my tenure as the first Chair of WANZ/NKOA, I feel reasonably confident that I know what good governance means.

What follows are some of the highlights for me. But first, the ‘life lessons’ include:

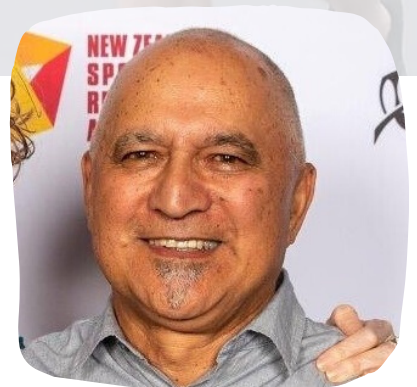
- The importance of valuing others' opinions and learning to be patient before expressing my own
- Good governance gives you the freedom to dream big and plan towards it
- Respectful relationships between the board and the operational arm of WANZ/NKoA oil the wheels. It helps if you like and trust each other
- Our values count. When all else fails, go back to them.

Highlights (not strictly board related) include:

- Representing Aotearoa/NZ on the International Va'a Federation (e.g. in Hawaii, Tahiti, Australia and Los Angeles), and over recent years seeing Lara Collins, as the new President, re-shape it into a new dynamic body that will help grow the sport world-wide. Seeing that particular membership grow too.

- Training and taking part as a paddler in different teams at international events - and being in one of the few (the only?) male NZ teams to win a gold in Tahiti in 2018.
- Being so last in a race that everyone else had packed up and gone home – that may have been more that 8 years ago come to think of it. Still, a lasting impression.
- Working alongside Tim Marshall, the Deputy Chair who started with me – just enjoying his quiet calm wisdom and support when I needed it.
- Establishing Te Tohu Whakarewa. I believe in honouring people and legacy building – especially while they are still engaged in the sport (whether as an administrator, paddler, coach or supporter). Thank you Ralph Ruka for agreeing to carve the trophies (with Wikuki Kingi).
- My sincere thanks also to Karaitiana and Te Raire Tamatea for being such gracious hosts during the Nationals every year, bringing mana to the proceedings with their fellow Ngati Koroki Kahukura kaumātua, and advising on tikanga so we are all safe.
- Practising and then singing with the famous Ardijah at the Waka Ama Saturday Evening Motown night – and marvelling at the talented singers/paddlers– you know who you are (thanks guys from an old muso)
- Seeing all the volunteers at the Nationals doing their bit to help the cause, and seeing the organisation become more and more professional and sophisticated in running events. The template is there regions.
- My growing respect for our CE Lara Collins and the marvellous team she has built around her – Debs, Amiria, Michelle you guys rock.

Signing off – Paora Howe



A FINAL WORD OF REFLECTION FROM TIM MARSHALL ...

Tena koutou katoa, te whānau waka ama o Aotearoa

It has been my privilege to be part of the journey over the last 8 years, serving as a board member for Waka Ama NZ and now as my tenure comes to an end, gives time to reflect on that experience.

As with many of us, my introduction to the sport came through whānau participation. My partner Whetumarama and our two daughters Amiria and Ngahuia have all competed with success for Mareikura and Horouta, predominantly throughout the 2000s, while my own paddling experience confirmed that my skills were best suited to dry land!

Managing and supporting the girls teams through their paddling led to joining the Horouta Waka Hoe committee then on to chair Te Uranga o Te Ra Region for the time leading up to the transition to the Board Structure. Moving from a committee to a board was largely an unknown for many of our waka whanau and hugely courageous for us as a sport, but in my opinion has provided the foundation for positive growth over this time.

The governance table prior to the establishment of the Board was a committee structure, where the personnel could change annually or even within the year. This meant that decision making was inconsistent and planning was difficult and at times people were not able to see outside their own regional or club interests. Establishing the approach we have today has allowed us to be more strategic, to focus on the needs of all of our waka community and to bring on expertise to better cover governance requirements.

We have been blessed with the inspirational and innovative organisational leadership that our CEO Lara Collins has provided, seeing the sport grow across community, national and international spaces. She has also led the relatively small team in building our sustainability, including a more realistic level of investment from Sport NZ and other funders and raising the profile of the sport. All of this has been achieved while maintaining and acknowledging our history.

Our national events and levels of participation rival and surpass most other sports in Aotearoa/NZ, often bucking the trends in terms of demographics and accessibility. The fact that we can have 3-4 generations of a whānau participate at our national sprints every year, is one of the coolest things about what we do.

You always hope to leave something in a better space than when you joined and to have added value along the way and I hope that is what I have done. It has been a highlight to work alongside my fellow board members over the last 8 years, to be able to have open and at times challenging conversations, while maintaining respect for each other and a focus on the end goal.

I especially want to acknowledge the leadership of our chair Paora Howe, who's careful guidance, attention to detail and ongoing commitment has been a huge influence on our success. I know that we both leave the board in good hands with Zalene, Scott, Laurie, Moana-Lee and Ngaire with the exciting additions of Turanga and Tupara to take us through the next phase of the journey.

In the meantime, you may continue to run into me at the Loading Bay each January and I will remain part of the wider waka whānau.

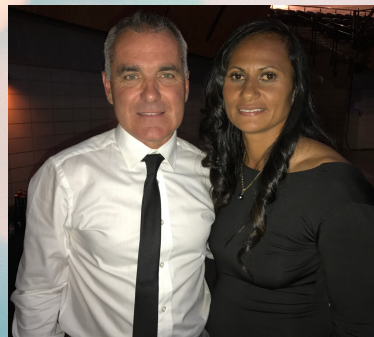
Nō reira, ngā mihi maioha, ngā manaakitanga ki a koutou katoa

Tim Marshall





**NGĀ MIHI NUI KI A KŌRUA,
THANKS FOR ALL OF THE
MEMORIES.....**



**Nga Kaihoe O Aotearoa
(Waka Ama New Zealand)
Incorporated**

PERFORMANCE REPORT

**For the Year ended
30 September 2019**



wakaama

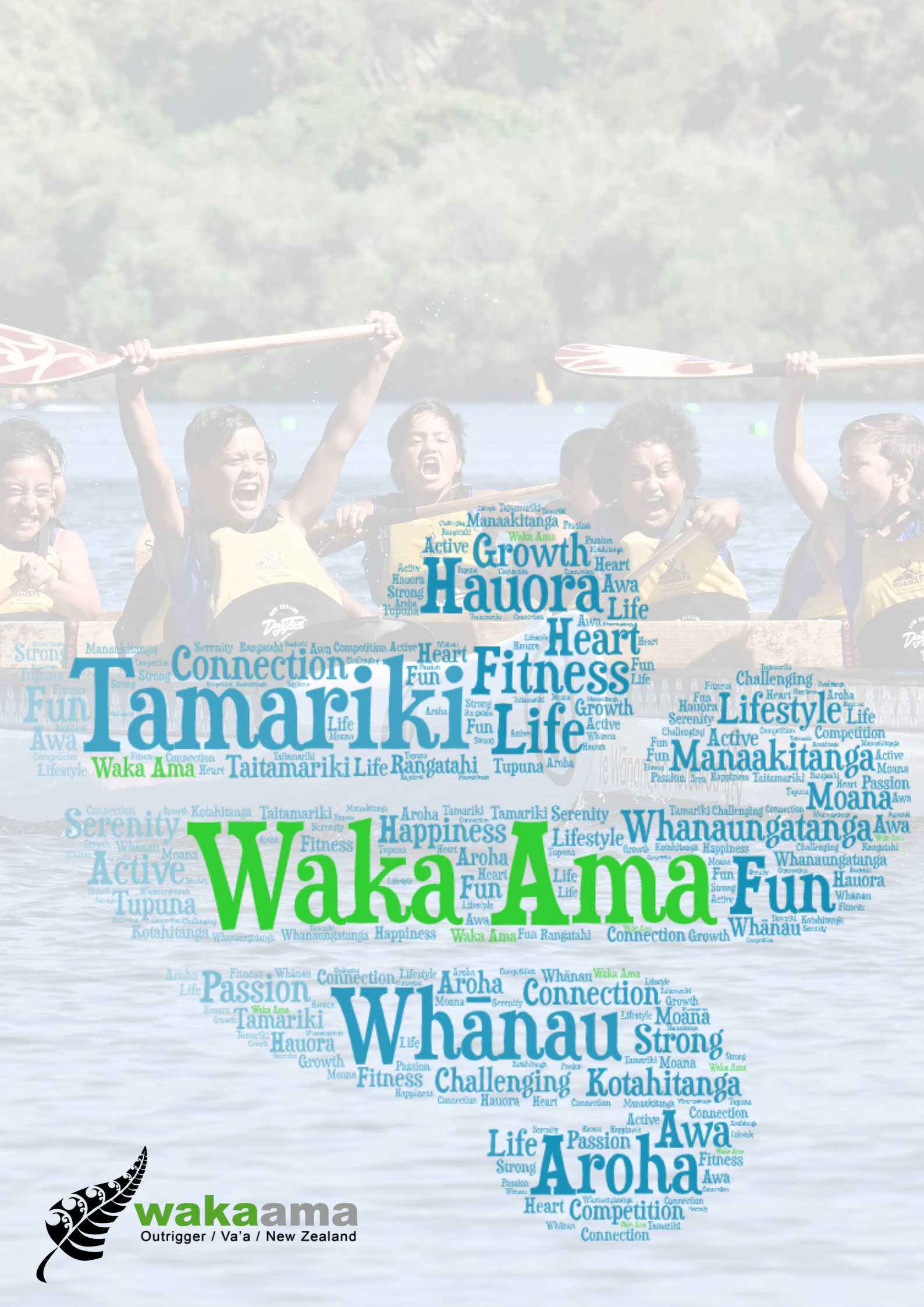
Outrigger / Va'a / New Zealand



wakaama

Outrigger / Va'a / New Zealand

Nga Kaihoe o Aotearoa (Waka Ama New Zealand) Inc
Akarana Marine Sports Centre, 10 Tamaki Drive, Auckland
www.wakaama.co.nz



wakaama
Outrigger / Va'a / New Zealand

Nga Kaihoe Aotearoa (Waka Ama New Zealand) Inc.

Independent auditor's report to the Members

Report on the Performance Report

Opinions

We have audited the performance report of Nga Kaihoe Aotearoa (Waka Ama New Zealand) Inc. (the entity), which comprises the the statement of financial position as at 30 September 2019, the entity information, statement of service performance, statement of financial performance and statement of cash flows for the year ended 30 September 2019, and the statement of accounting policies and other explanatory information.

In our opinion:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable;
- b) the accompanying performance report gives a true and fair view of:
 - i) the entity information for the year then ended;
 - ii) the service performance for the year then ended; and
 - iii) the financial position of Nga Kaihoe Aotearoa (Waka Ama New Zealand) Inc. as at 30 September 2019 and of its financial performance, and cash flows for the year then ended.

in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board.

We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised).

Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Performance Report section of our report. We are independent of the entity in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the entity.

ACCOUNTANTS & ADVISORS

Level 4, 21 Queen Street
Auckland 1010, New Zealand
PO Box 106 090
Auckland 1143, New Zealand
Telephone: +64 9 366 5000
williambuck.co.nz

William Buck Audit (NZ) Limited

Responsibilities of the Board for the Performance Report

The Board are responsible for:

- a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- b) the preparation of a performance report on behalf of the entity that gives a true and fair view, which comprises:
 - the entity information;
 - the statement of service performance; and
 - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance reportin accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board, and
- c) for such internal control as the Board determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Board are responsible on behalf of the entity for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intend to liquidate the entity or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of the use of the going concern basis of accounting by the Board and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the performance report, including the disclosures, and whether the performance report represents the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement director on the audit resulting in this independent auditor's report is Alison Anderson.

Restriction on Distribution and Use

This report is made solely to the entity's members, as a body. Our audit work has been undertaken so that we might state to the entity's members those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the entity and the entity's members, as a body, for our audit work, for this report or for the opinions we have formed.



William Buck Audit (NZ) Limited

Auckland
4 December 2019

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Performance Report

For the year ended
30 September 2019

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NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Entity Information

"Who are we?", "Why do we exist?"

For the year ended
30 September 2019

Legal Name of Entity:	NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED
Other Name of Entity (if any):	Waka Ama New Zealand
Type of Entity and Legal Basis (if any):	Registered Charity, Incorporated Society
Registration Number:	CC44378

Entity's Purpose or Mission:

To lead the development, practice and promotion of the sport and culture of Waka Ama.

Entity Structure:

Incorporated Society and Registered Charity

Main Sources of the Entity's Cash and Resources:

Waka Ama New Zealand obtains funds from sporting bodies and charitable institutions to enable them to promote the sport in New Zealand. In addition entry fees are charged for events to contribute to the cost of running those events

Main Methods Used by the Entity to Raise Funds:

Applications are made to charitable trusts and entities for grants. Contracts are also entered into with organisations for ongoing annual funding and Sport New Zealand for core investment.

Entity's Reliance on Volunteers and Donated Goods or Services:

Waka New Zealand is governed by a voluntary board, with responsibility for the Waka Ama New Zealand Strategic Plan, financial accountability and oversight of the operations of the entity. The operations of the entity are reliant on hundreds of volunteers

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Entity Information

"Who are we?", "Why do we exist?"

For the year ended
30 September 2019

Additional Information:

Board Members

Paora Howe - Chairperson
Tim Marshall - Deputy Chairperson
Moana-Lee Raihania
Laurie Durand
Scott Linklater
Ngaire Pehi (Elected January 2018)
Zalene Douglas (Appointed January 2018)

Chief Executive

Lara Collins

Contact details

Physical Address:	Akarana Marine Sports Centre 8 The Landing Tamaki Drive Auckland
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Postal Address:	PO BOX 26599 Epsom Auckland 1344
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NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended
30 September 2019

Description of the Entity's Outcomes:

Our goals include organising successful events that meet the needs of our membership, increasing participation in the sport of Waka Ama.

Effective governance of the sport of Waka Ama including representing New Zealand at the World Club and Elite Championships.

	Actual		Actual
Description and Quantification (to the extent practicable) of the Entity's Outputs:	This Year		Last Year
Participation (number of affiliated individuals)	5573		5,202
Participation (number of affiliated member clubs)	84		83
Medals gained at World Championship	2 Gold 8 Silver 8 Bronze (Distance)		Elite 14 Gold 18 Silver 7 Bronze Club 11 Gold 12 Silver 10 Bronze (Sprints)
Number of sanctioned events held	83		78
Number of participants to:			
- National Sprint Championships	3,588		3,286
- National Long Distance Championships	1,020		782
- National Secondary School Championships	1,976		1,734
- Takapuna Beach Cup	1,236		1,296

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Financial Performance

"How was it funded?" and "What did it cost?"

For the year ended

30 September 2019

	Note	Actual This Year \$		Actual Last Year \$
Revenue				
Funding, grants and sponsorship revenue	1	446,849		451,848
Members fees, subscriptions and other event revenue	1	619,420		732,457
Revenue from providing services	1	154,427		155,133
Interest, dividends and other investment revenue		644		1,063
Other revenue		-		-
Total Revenue		1,221,340	-	1,340,501
Expenses				
Expenses related to fundraising		-		-
Volunteer, contract services and employee related costs	2	326,185		338,476
Costs related to events and providing goods or services	2	786,340		887,487
Other expenses	2	97,715		102,267
Total Expenses		1,210,240	-	1,328,230
Surplus/(Deficit) for the Year		11,100	-	12,271

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Financial Position

"What the entity owns?" and "What the entity owes?"

As at

30 September 2019

	Note	Actual This Year \$		Actual Last Year \$
Assets				
Current Assets				
Bank accounts and cash	3	77,039		78,040
Debtors and prepayments	3	110,475		72,162
Other current assets		-		-
Total Current Assets		187,514		150,202
Non-Current Assets				
Property, plant and equipment	4	14,639		18,148
Total Non-Current Assets		14,639		18,148
Total Assets		202,153		168,350
Liabilities				
Current Liabilities				
Creditors and accrued expenses	3	33,829		29,896
Employee costs payable	3	9,405		7,396
Unused donations and grants with conditions	3	19,000		5,600
Other income in advance	3	42,750		39,389
Total Current Liabilities		104,984		82,281
Total Assets less Total Liabilities (Net Assets)		97,169		86,069
Accumulated Funds				
Capital contributed by owners or members		-		-
Accumulated surpluses or (deficits)	5	97,169		86,069
Reserves		-		-
Total Accumulated Funds		97,169		86,069

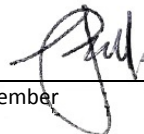
Signed:



Chairperson

4 December 2019

Date



Board Member

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Cash Flows

"How the entity has received and used cash"

For the year ended
30 September 2019

	Actual This Year \$		Actual Last Year \$
Cash Flows from Operating Activities			
Cash was received from:			
Donations, fundraising and other similar receipts	463,610		456,856
Fees, subscriptions and other receipts from members	680,344		714,516
Receipts from providing goods or services	66,224		142,633
Interest, dividends and other investment receipts	643		1,063
Cash was applied to:			
Payments to suppliers and employees	1,210,574		1,337,434
Donations or grants paid	-		-
Net Cash Flows from Operating Activities	247		(22,366)
Cash flows from Investing and Financing Activities			
Cash was received from:			
Receipts from the sale of property, plant and equipment	-		-
Cash was applied to:			
Payments to acquire property, plant and equipment	1,248		4,210
Net Cash Flows from Investing and Financing Activities	(1,248)		(4,210)
Net Increase / (Decrease) in Cash	(1,001)		(26,576)
Opening Cash	78,040		104,616
Closing Cash	77,039		78,040
This is represented by:			
Bank Accounts and Cash	77,039		78,040

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Accounting Policies

"How did we do our accounting?"

For the year ended

30 September 2019

Basis of Preparation

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

All amounts are recorded exclusive of GST, except for Debtors and Creditors which are stated inclusive of GST

Income Tax

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Property Plant & Equipment

Property, plant and equipment are recorded at cost less accumulated depreciation and impairment losses. Depreciation of property, plant & equipment is calculated using diminishing value tax rate so as to expense the cost of the assets over their useful lives. Depreciation of all assets is reported in the Statement of Comprehensive Income. The rates are shown below:
Office Equipment 12%-50% DV
Plant & Equipment 15.6% DV

Receivables

Receivables are stated at their estimated realisable value. Bad debts are written off in the period in which they are identified.

Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. Grant income is recorded in the period to which it the conditions associated with the grant are substantially met. Unconditional donations and grants are recorded when they are received or when the right to receive them is established.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year (last year - nil)

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year ended
30 September 2019

Note 1 : Analysis of Revenue

Revenue Item	Analysis	This Year \$	Last Year \$
Funding, grants and sponsorship revenue	ATEED	14,400	17,390
	Auckland Council	2,609	-
	Blue Sky Community Trust	2,500	4,000
	Dragon Community Trust	2,350	3,500
	Four Winds Trust	28,300	18,000
	Halberg Disability Sport Foundation	10,000	11,000
	Maritime New Zealand	12,000	19,500
	Napier City Council	-	8,050
	New Zealand Community Trust	50,000	65,600
	Ngati Kahungunu	5,000	5,000
	North and South	8,000	14,808
	Ports of Auckland	20,000	-
	Pub Charity	28,690	15,000
	Sport New Zealand	165,000	165,000
	Te Wananga o Aotearoa	50,000	65,000
	Trust Waikato	20,000	20,000
	Waddell Associates	15,000	-
	Waipa District Council	3,000	10,000
	Water Safety New Zealand Inc	10,000	-
	Youthtown	-	10,000
Total		446,849	451,848

Revenue Item	Analysis	This Year \$	Last Year \$
Members fees, subscriptions and other event revenue	Sprint Nationals entry fees	176,561	163,605
	Sprint Nationals parking, merchandise and other	121,122	112,804
	School Nationals	74,999	56,278
	Long Distance Nationals	109,139	44,616
	Worlds-Campaign Income	44,223	251,445
	Takapuna Beach Cup	93,376	103,709
	Total	619,420	732,457

Revenue Item	Analysis	This Year \$	Last Year \$
Revenue from providing services	Affiliation fees	54,383	51,712
	ID Card	11,841	10,509
	Auckland University	17,500	19,000
	Administration, Coaching Courses & Other	70,703	73,912
	Total	154,427	155,133

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year ended
30 September 2019

Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
Expenses related to fundraising	Nil	-	-
	Total	-	-

Expense Item	Analysis	This Year \$	Last Year \$
Volunteer, contract services and employee related costs	Contract Services	63,420	81,791
	Salaries	262,765	256,685
	Total	326,185	338,476

Expense Item	Analysis	This Year \$	Last Year \$
Costs related to events and providing goods or services	Nationals	279,404	258,627
	Long Distance Nationals	157,801	70,674
	School Nationals	68,553	55,193
	World Campaign	112,236	314,383
	Membership cards	9,190	6,599
	Special projects (Coaching course delivery, contract event delivery and other)	67,663	90,890
	Takapuna Beach cost of sales	91,493	91,121
	Total	786,340	887,487

Expense Item	Analysis	This Year \$	Last Year \$
Other expenses	Advertising	4,749	4,337
	Audit fees	5,085	5,184
	Bank fees	345	417
	Consulting & accounting	1,913	1,708
	Insurance	12,415	11,932
	NKOA meetings	11,930	10,390
	Office, communications and stationery	10,126	13,353
	Rent	12,900	19,800
	Travel	6,474	9,254
	Vehicle expenses	19,675	13,849
	Depreciation	4,757	6,039
	Other operating expenses	7,346	6,004
	Total	97,715	102,267

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year ended
30 September 2019

Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	This Year \$	Last Year \$
Bank accounts and cash	Kiwibank - Operations Bank Account	22,056	16,826
	Kiwibank - Savings Account	16	16
	Kiwibank - Term Savings Account	54,433	60,693
	Kiwibank - World USD Account	534	505
	Total	77,039	78,040

Asset Item	Analysis	This Year \$	Last Year \$
Debtors and prepayments	Accounts receivable	72,912	45,632
	Accounts receivable - events		-
	Prepayments	37,563	26,530
	Total	110,475	72,162

Liability Item	Analysis	This Year \$	Last Year \$
Creditors and accrued expenses	Mastercard	1,738	673
	Accounts payable	162	7,437
	GST payable	16,263	13,267
	Accrued expenses	15,666	8,519
	Total	33,829	29,896

Liability Item	Analysis	This Year \$	Last Year \$
Employee costs payable	Holiday pay provision	9,384	7,396
	Wage Payable	21	-
	Total	9,405	7,396

Liability Item	Analysis	This Year \$	Last Year \$
Grants with conditions and other income in advance	Grants in advance	19,000	5,600
	Income in advance	42,750	39,389
	Total	61,750	44,989

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year ended
30 September 2019

Note 4 : Property, Plant and Equipment

This Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Office equipment	4,036	1,248	-	2,969	2,315
Plant & Equipment	14,112	-	-	1,788	12,324
Total	18,148	1,248	-	4,757	14,639

Last Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Office equipment	3,746	4,210	-	3,920	4,036
Plant & Equipment	16,231	-	-	2,119	14,112
Total	19,977	4,210	-	6,039	18,148

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year ended
30 September 2019

Note 5: Accumulated Funds

This Year				
Description	Capital Contributed by Owners or Members	Accumulated Surpluses or Deficits	Reserves	Total
Opening Balance	-	86,069	-	86,069
Capital contributed by owners or members	-			-
Capital returned to owners or members	-			-
Surplus/(Deficit)		11,100		11,100
Distributions paid to owners or members		-		-
Transfer to Reserves		-	-	
Transfer from Reserves		-	-	
Closing Balance	-	97,169	-	97,169

Last Year				
Description	Capital Contributed by Owners or Members	Accumulated Surpluses or Deficits	Reserves	Total
Opening Balance	-	73,798	-	73,798
Capital contributed by owners or members				-
Capital returned to owners or members				-
Surplus/(Deficit)		12,271		12,271
Distributions paid to owners or members		-		-
Transfer to Reserves		-	-	
Transfer from Reserves		-	-	
Closing Balance	-	86,069	-	86,069

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year ended
30 September 2019

Note 6 - 8

Note 6 : Commitments and Contingencies		At balance date	At balance date
		This Year	Last Year
Commitment	Explanation and Timing	\$	\$
Commitments to lease or rent assets	No later than one year	14,984	14,984
	One to five years	-	5,084
	Motor vehicle and premises leases; total commitment	14,984	20,068
Commitment to purchase property, plant and equipment	Nil		
Commitments to provide loans or grants	Nil		

Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date (Last Year - nil)

Note 7: Related Parties

Related Party Disclosures:

There were no transactions involving related parties during the financial year. (Last Year - Nil).

There are no outstanding related party balances at the end of the period and no related party balances have been written off during the year. (Last Year - Nil).

Note 8: Events After the Balance Date

Events After the Balance Date:

There were no events that have occurred after the balance date that would have a material impact on the Performance Report. (Last Year Nil)